

*Berkley Mid-Atlantic Group offers commercial property casualty coverage to small and mid-sized businesses in the Mid-Atlantic region.*

## The Berkley Mid-Atlantic Group Difference

At Berkley Mid-Atlantic Group, we insure the future of business by partnering with select independent agents to provide commercial insurance products and services backed by local expertise and financial stability.

Our teams of expert underwriters, territorial managers and loss prevention consultants deliver product and service solutions that cater to mid-sized companies in more than 1,000 classes of business. Our mid-sized appetite is complemented by small business insurance products that offer coverage flexibility, competitive pricing and quick, bindable quotes for 400 classes of business.

Our regional presence in key Mid-Atlantic states gives us the ability to provide local accessibility, availability and, above all, responsiveness to agents and policyholders. With this unwavering commitment to customer service, we are able to fulfill our goal of effective claims execution and delivery, all done with a personal touch.

**SUSAN N. GRADY, ARM, AMIM**  
*President*

4820 Lake Brook Drive  
Suite 300  
Glen Allen, VA 23060  
Toll-Free: (800) 283-1153

## At A Glance



### INDUSTRIES WE SERVE

Breweries & Wineries	Nonprofit & Human Services
Commercial Real Estate	Professional Offices
Contractors	Restaurants
Hotels	Retail
Manufacturers	Service Industry
Medical Offices	Wholesalers
Museums & Art Galleries	



### PRODUCTS

BOP (Advantage)	Products Liability/Completed Operations
Commercial Auto	Property
Commercial Multiple Peril/Package	Workers' Compensation
General Liability	Umbrella



### GEOGRAPHY

Delaware	Pennsylvania
Kentucky	Virginia
Maryland	Washington, D.C.
New Jersey	West Virginia
Ohio	



### DISTRIBUTION CHANNELS

Retailers



### AFFILIATIONS & MEMBERSHIPS

Delaware Association of IA&B	Metro Washington Association of Independent Insurance Agents
IA&B of Maryland	PIAA of Ohio
IA&B of Pennsylvania	PIA of Kentucky
IIA of Kentucky	PIA of VA & DC
IIA of Maryland	Trusted Choice
IIA of Virginia	



### CONNECT WITH US

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# W. R. BERKLEY CORPORATION

## About W. R. Berkley Corporation

W. R. Berkley Corporation, founded in 1967, is one of the nation's premier commercial lines property casualty insurance providers. Each of the operating units in the Berkley group participates in a niche market, requiring specialized knowledge about a territory or product. Our competitive advantage lies in our long-term strategy of decentralized operations, allowing each of our units to identify and respond quickly and effectively to changing market conditions and local customer needs. This decentralized structure provides financial accountability and incentives to local management and enables us to attract and retain the highest-caliber professionals. We have the expertise and resources to utilize our strengths in the present environment, and the flexibility to anticipate, innovate and respond to whatever opportunities and challenges the future may hold.



## Insurance Companies

Acadia Insurance Company	Berkley Life and Health Insurance Company	Midwest Employers Casualty Company
Admiral Indemnity Company	Berkley National Insurance Company	Nautilus Insurance Company
Admiral Insurance Company	Berkley Regional Insurance Company	Preferred Employers Insurance Company
American Mining Insurance Company	Berkley Regional Specialty Insurance Company	Queen's Island Insurance Company, Ltd.
Berkley Argentina de Reaseguros S.A.	Carolina Casualty Insurance Company	Riverport Insurance Company
Berkley Assurance Company	Clermont Insurance Company	StarNet Insurance Company
Berkley Insurance Company	Continental Western Insurance Company	Syndicate 1967 at Lloyd's
Berkley International Aseguradora de Riesgos del Trabajo S.A.	Fireman's Insurance Company of Washington, D.C.	Tri-State Insurance Company of Minnesota
Berkley International do Brasil Seguros S.A.	Gemini Insurance Company	Union Insurance Company
Berkley International Seguros Colombia S.A.	Great Divide Insurance Company	Union Standard Lloyds
Berkley International Seguros S.A.	Key Risk Insurance Company	W. R. Berkley Europe AG
Berkley International Seguros S.A. (Uruguay)		W. R. Berkley Insurance (Europe), Limited

## W. R. Berkley Insurance Group Ratings

A+ (Superior) Financial Size Category XV by A.M. Best      A+ (Strong) by Standard & Poor's

www.wrberkley.com • 475 Steamboat Road, Greenwich, CT 06830 • (203) 629-3000

Products and services are provided by one or more insurance company subsidiaries of W. R. Berkley Corporation. Not all products and services are available in every jurisdiction, and the precise coverage afforded by any insurer is subject to the actual terms and conditions of the policies as issued. Certain coverages may be provided through surplus lines insurance company subsidiaries of W. R. Berkley Corporation through licensed surplus lines brokers. Surplus lines insurers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds.