

## BERKLEY AVIATION, LLC

Berkley Aviation is a premier underwriting manager of aviation insurance, offering a wide range of coverage options to insureds both domestically and internationally.



A BERKLEY  
COMPANY

### OUR MISSION

We are committed to strengthening our existing client relationships while seeking new, mutually profitable associations. Our strong security, innovative products and superior underwriting and claims service make both goals very attainable. We pride ourselves not only on our ability to analyze and understand the unique needs of our producers and policyholders, but also on our ability to provide solutions to satisfy those needs.

### COMPANY DESCRIPTION

Created in December 2005, Berkley Aviation offers a wide array of programs which include coverage for airlines, helicopters, miscellaneous General Aviation operations, non-owned aircraft, fixed-base operations, control towers, airports, financial institutions, and other specialized 'niche' programs. We are pleased to underwrite on behalf of three W. R. Berkley Corporation member companies: StarNet Insurance Company on an admitted basis and Gemini Insurance Company on a non-admitted basis for domestic risks, and Berkley Insurance Company on a reinsurance basis for international risks.

### HOW BERKLEY AVIATION IS DIFFERENT

Our competitive advantage lies in two areas. First and foremost is our commitment to providing the highest level of customer service. Second is the unique approach we take to meeting the distinctive needs of our clients. Whether through technical innovation or the creation of a specialized coverage, we continually break the mold by offering products that are tailored to fit our clients' needs. The close relationships that we enjoy with our clients are the result of many years of nurturing by industry-respected professionals with long-term experience, and an excellent service record that our producers and policyholders appreciate and have come to expect from us.

### DISTRIBUTION

Berkley Aviation can write business in every state on either an admitted or a non-admitted basis, and can participate selectively on international risks. Our business is placed through a select group of agents and brokers who specialize in aviation insurance.

### FINANCIAL HIGHLIGHTS

Berkley Aviation underwrites on behalf of StarNet Insurance Company, Gemini Insurance Company and Berkley Insurance Company.

Each carries the following rating:

<b>A.M. Best Financial Strength Rating</b>	A+ (Superior)
<b>Financial Size Category</b>	XV
<b>Standard &amp; Poor's Financial Strength Rating</b>	A+ (Strong)



**JASON NIEMELA**  
President

Jason Niemela launched Berkley Aviation in December 2005. Prior to joining Berkley, Jason was Vice President for a major worldwide insurance company, managing all U.S. domiciled risks. He has over 18 years of experience in the aviation insurance industry.



## ABOUT W. R. BERKLEY CORPORATION

W. R. Berkley Corporation, founded in 1967, is one of the nation's premier commercial lines property casualty insurance providers. Each of the operating units in the Berkley group participates in a niche market requiring specialized knowledge about a territory or product. Our competitive advantage lies in our long-term strategy of decentralized operations, allowing each of our units to identify and respond quickly and effectively to changing market conditions and local customer needs. This decentralized structure provides financial accountability and incentives to local management and enables us to attract and retain the highest caliber professionals. We have the expertise and resources to utilize our strengths in the present environment, and the flexibility to anticipate, innovate and respond to whatever opportunities and challenges the future may hold.

## CONTACT INFORMATION

Please contact us for any additional information.

### **Berkley Aviation, LLC**

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## OFFICERS

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President

**ALAN C. HAIR**  
Vice President &  
Chief Financial Officer

**RICHARD S. HUSTON**  
Senior Vice President –  
Underwriting

**GARY L. FERAMISCO**  
Vice President –  
Underwriting

**RYAN R. GOULD**  
Vice President – Claims

**MATT P. ROWLEY**  
Vice President –  
General Aviation

**BRIAN C. PERISHO**  
Assistant Vice President –  
Aviation

**DIANE H. BEANE**  
Assistant Vice President –  
Non-Owned Aviation